

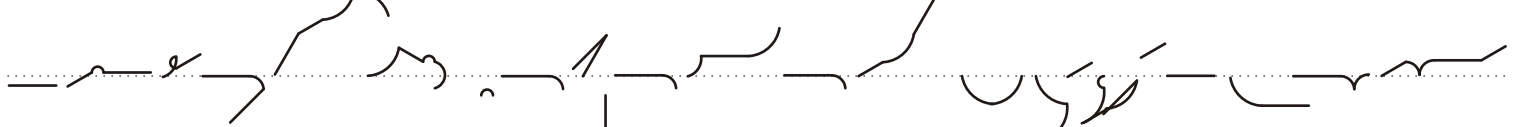
they will be dutiful; even when unsupervised they will be trustworthy. In a desperate situation the men will forget



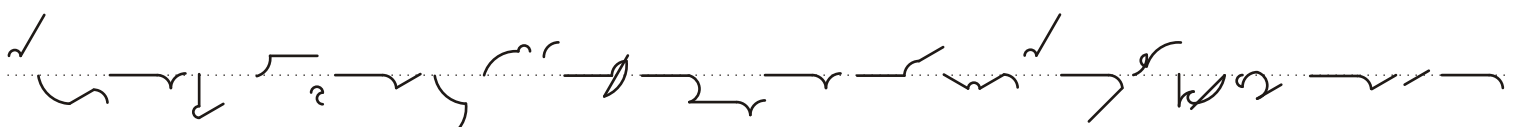
omens and superstitious doubts; once death is accepted, further calamities will not be feared; in this state of mind they will



fight until they are stone dead. If our soldiers aren't rich it isn't because they dislike money and if their lives are to be short



it isn't because they dislike living. On the day of the battle, the soldiers will weep so copiously as to wet their shirts



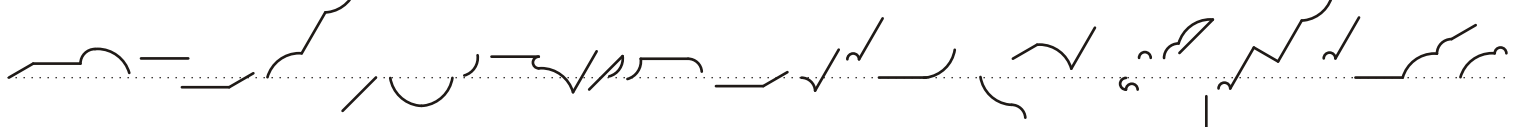
and wash their faces. But once these weeping men are trapped together their tears vanish and they become fiercely courageous. This is the



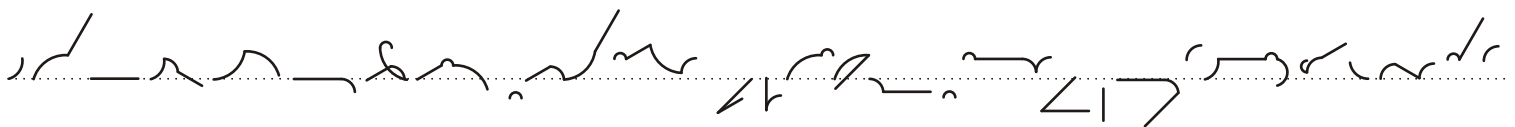
method whereby the skillful tactician makes every member of his army cooperate like the Chinese Shuai-Jan snake, which if you strike



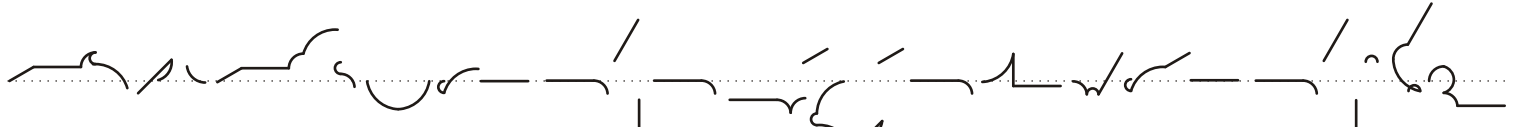
at its head you will be attacked by its tail, or if you strike at its tail you will be attacked by its head and if you



strike at its middle you will be attacked by both its head and tail. When asked, 'Can an army of individual and timorous men



be made to behave like the Shuai-Jan snake?' one should answer, 'Yes, for men may hate one another, yet if they are boating across a river and are



struck by a storm each will come to the aid of the other as quickly as the left hand comes to the aid of an injured right.'